

SRMUS/PAT/2021-22/040

Date: 29-11-2021

PLACEMENT DRIVE NOTIFICATION

Company	Capital Via
About the Company	<p>Shoperty- Nurtured with an idea to provide Need Based Property Solution to its customers in the prevailing highly unorganized Real estate. Shoperty is powered by a team of Associates who have decades of combined experience from different profession and are driven by a common passion of ushering change.</p> <p>We at Shoperty through our in-depth analysis and extensive research throw up incisive views that help our customers –fore see & reduce risks, maximize returns and make informed investment decisions. We put teamwork, innovation, hard-work, integrity and our passion for providing Real Estate solutions.</p> <p>We earnestly believe that all customer interfaces at each of our franchise offices should be delightful. Shoperty is committed to long term wealth creation for all its clients, associates and shareholders. We are passionately driven by our Vision of being the Top Real Estate Services Provider, and a trusted brand.</p>
Job Title	Management Trainee,
Job Description	<ul style="list-style-type: none"> Selected candidates will be imparted in depth training of Real Estate market & products. Industrial experience in terms of Sales & Marketing assignments under guidance and mentorship of experienced professionals. Conducting offline marketing activities to generate leads for the organization. Needs to aggressively manage the sales pipeline ensuring accurate and timely reporting of the same. Develop and execute a sales strategy for increasing interactive penetration and improving operational economics. Lead the sales strategies to penetrate all segments within prescribed territory in middle market. Monitor and set strategies to overcome key competition.
Job Location	Gurgaon
Eligible Degrees	MBA
Eligibility Criteria	NA
Desired Skills	NA
Compensation (CTC)	Rs 15000 Per Month + Attractive Incentives + Moblie Reimbursement Final Offer: Students delivering exemplary performance will be awarded with Package of 5 to 6 LPA + Attractive incentive.
Selection Process	Will be informed later.
Date of Interview	Will be informed later.
Venue	Virtual/Online